





September 2008

Ujjivan News	Milestones	Business Results
 <p>Bangalore: Ujjivan Celebrates 150,000 customer outreach milestone with Customers, Staff, Partners and Friends More</p>  <p>Tumkur: Samit Ghosh, Managing Director, Ujjivan, addressing the Campaign on Financial Literacy on Microfinance for Women More</p>  <p>Kalighat: Eye Camp successfully conducted by Parinaam Foundation</p>	<p><u>Customer Outreach</u></p> <p>Ujjivan crosses 150,000 customers in 1060 days More Celebrates with Customers, Staff, Partners and Friends</p> <ul style="list-style-type: none"> • East region crosses milestone of 50,000 customers More • Kalighat and Bhidannagar Branches reach 4000 customers • Garcha, B.R.Pura and DumDum Branches reach 3000 customers • Park Circus and Sodepur Branches reach 2000 customers • Davanagere North, Tirupattur, Chakdaha, Bally, Sreerampore, Chandernagore, Uttarahalli, Belgaum and Chitradurga Branches reach 1000 customers • Operations started in thirteen new branches <p><u>Microfinance +</u></p> <ul style="list-style-type: none"> • Ujjivan facilitates launch of Financial Literacy Training & Campaign with other members of AKMI More • Kalighat Branch Eye Camp was conducted on 21st September 2008. In total, 175 Ujjivan customers and their families were given free eye exams by Parinaam Foundation. Further 43 Patients were referred for eye glasses and 8 patients were referred for cataract surgery <p>Annual Report 2007-2008 released</p>	<p>As of September 30th, 2008:</p> <ul style="list-style-type: none"> • 151,330 Customers • 132,067 Borrowers • No. of states - 7 • No. of branches - 96 • Rs. 1460.7 Million Loans Disbursed • Rs. 838 Million Loans Outstanding • 136,012 Customers Provided with Life Insurance Coverage • 4,924 Customers and Family Members provided with Health Insurance <p>During September:</p> <ul style="list-style-type: none"> • 19,956 New Customers • 34,753 Loans Disbursed • 98.92% Repayment Rate* (as on October 7, 2008)
 <p>Annual Report 2007-2008 released</p>	<p><u>Organisation</u></p> <p><u>Human Resources</u></p> <ul style="list-style-type: none"> • Current Employee Strength: 518 • Interns/Trainees/Probation: 724 • Total: 1242 <p><u>On the Horizon</u></p> <ul style="list-style-type: none"> • We plan to open 9 branches in October • Plans to complete raising Fourth Round of Capital • Launch 3 branches in Jamshedpur and extend our operations to the 8th State • Carol Furtado to represent Ujjivan at Unitus' Annual Summit at Bali <p>Note: <i>*The repayment rate is calculated as the total amount repaid less prepayments received divided by the total amount due of the total loan portfolio outstanding as of the date.</i></p>	<p>Contact</p> <p>Samit Ghosh Ujjivan Financial Services #93, Jakkasandra Extension Sarjapur Main Cross Road 1st Block, Koramangala Bangalore 560034</p> <p>T: +91 (80) 4146 8600 E: samit.ghosh@ujjivan.com W: www.ujjivan.com</p> <p>This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.</p> <p>Prepared by Venkat Krishna</p> <p>© Ujjivan Financial Services Update#47 8 October 2008</p>