

May 2007

Ujjivan News	Milestones	Business Results
 <p>Delhi: Ujjivan Delhi disburses first loans More...</p>	<ul style="list-style-type: none"> • Delhi disbursed the first loans on May 9. In total 19 loans were disbursed. More... • Kolkata disbursed the first loans on May 29. In total 76 loans were disbursed. More... • The first Housing Loans were disbursed at the Koramangala branch on June 1. Two lease payment loans were disbursed and two home improvement loans were given. More... • Whitefield Branch was the overall winner of the Unitus Cup, the 6-month-long inter-branch performance competition. Lingarajpuram Branch was the runner-up. More... • In partnership with Vittala International Institute of Ophthalmology, the Whitefield Branch organized Ujjivan's 7th Eye Camp on June 1. 168 customers and family members were examined. More... • A review session was held on June 2-3 to evaluate Ujjivan's 18-Month Pilot and plans for the future. 	<p>As of May 31, 2007:</p> <ul style="list-style-type: none"> • 25,935 Customers • 21,798 Borrowers • Rs.151.1 Million Loans Disbursed • Rs. 105.8 Million Loans Outstanding • 22,951 Customers Provided with Life Insurance Coverage <p>During May:</p> <ul style="list-style-type: none"> • 2,175 New Customers • 2,415 New Loans Disbursed • 96.3% Repayment (as of June 9, 2007)
 <p>Kolkata: Ujjivan Kolkata disburses first loans. More...</p>	<h4>Organization</h4> <ul style="list-style-type: none"> • Current Employee Strength: 132 • Interns/Trainees/Probation: 128 • Total: 260 	<h4>Contact</h4>
 <p>Bangalore: Ujjivan customer Mahalakshmi receives a housing loan More...</p>	<h4>Month Ahead</h4> <ul style="list-style-type: none"> • Opening of first Health Clinic in partnership with Biocon Foundation on June 12. • Launch of Health Insurance Product in partnership with ICICI Prudential. • Audit & ESOP Committee meeting on June 8. • Board Meeting to be held on June 9. • Release of Annual Report. • Delhi Madangir and West Branches scheduled to be opened by July 1. • Implementation of the Efficiency Project. • The Bangalore distribution team to be re-organized and the management of some weak branches to be strengthened. • Start of our expansion plans in Karnataka which were put on hold pending the 18-month review of the business. 	<p>Samit Ghosh Ujjivan Financial Services #93, Jakkasandra Extension Sarjapur Main Cross Road 1st Block, Koramangala Bangalore 560034</p>
 <p>Bangalore: Whitefield Branch wins the Unitus Cup More...</p>		<p>T: +91 (80) 4146 8600 E: samit.ghosh@ujjivan.com W: www.ujjivan.com</p> <p>This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.</p> <p>Prepared by Anjali Banthia</p> <p>© Ujjivan Financial Services Update #31 9 June 2007</p>
 <p>Bangalore: Lingarajpuram wins runner-up prize in Unitus Cup More...</p>		